



NEW DEAL ADVISORS SUPPORTS H.I.G. CAPITAL IN ITS INVESTMENT IN ALA

Milan, May 12 2025 - **New Deal Advisors**, an independent company specialising in advisory services to M&A Transactions, has supported H.I.G. Capital, international investment fund, in the acquisition of a 73.78% stake in the share capital of Ala, a company that is one of the leading supply chain partners internationally.

Ala, whose major shareholder is Aip Italia, the holding company owned by the Scannapieco family and Vittorio Genna, is a company listed on Egm that operates as a Supply Chain Integrator for high-tech markets and has the role of one-stop-shop supplier and strategic partner, fully integrated into its customers' processes and production lines. The purpose of the transaction is to accelerate the growth of the Ala group and further strengthen its competitive position in the field of integrated logistics in the civil and aerospace (Aerospace & Defence) sectors on a global level.

New Deal Advisors with a team led by Antonio Ficetti Gasco and Lorenzo Lavini, (partners), provided financial due diligence services and Tax Due Diligence (with the support of the firm Chiaravalli Reali & Associati).

New Deal Advisors is an independent firm specialising in advisory services in M&A. Established in 2012, New Deal Advisors provides support in a broad variety of extraordinary transactions streams including mergers and acquisitions, restructuring, transformation processes, forensic and litigation activities, fairness opinions and valuation services. New Deal Advisors has worked for more than a decade alongside private equity funds, investment holdings, family offices, financial

institutions and strategic players achieving to date the finalisation of over 200 deals.